Learning from work – networking activity

Maintaining a network of people who have a history of/ the potential to be of serious value to our development is a very valuable asset.

With other priorities, it is too easy to let this lapse, and to lose touch with people well worth the effort to keep within your development network.

This is a pairs activity - take turns exploring the past present and future issues below...

1. The past
   With whom have you lost contact, and will make the effort to re-connect?

2. The present
   With whom will you ensure you make the effort to keep within your network?

3. The future
   Who, as a new contact, will you target to draw into your network?

From: www.andrewgibbons.co.uk